



## PRICELIST 2019 (Euro/Week)

Prices include VAT according to the current Italian legislation

### SALERNO

Early Booking: 10% till 31.01.19 – 5% till 28.02.19

| Yacht                  | Name             | Year      | Lenght       | cab/wc     | berths         | 01.01-       | 27.04-07.06  | 08.06-12.07  | 13.07-       | 03.08-       |
|------------------------|------------------|-----------|--------------|------------|----------------|--------------|--------------|--------------|--------------|--------------|
|                        |                  |           |              |            |                | 05.10-       | 21.09-04.10  | 07.09-20.09  | 24.08-       |              |
| Sun Odyssey 36i        | Marina           | 07        | 11,10        | 3/1        | 6+2            | 1.300        | 1.500        | 1.800        | 2.100        | 2.700        |
| Dufour 365             | Feeling          | 08        | 11,10        | 3/1        | 6+2            | 1.300        | 1.500        | 1.800        | 2.100        | 2.700        |
| Sun Odyssey 379        | Minerva          | 14        | 11,34        | 3/1        | 6+2            | 1.500        | 1.800        | 2.100        | 2.400        | 3.200        |
| Bavaria 40 Cruiser     | Galateia         | 11        | 12,35        | 3/2        | 6+2            | 1.700        | 2.000        | 2.300        | 2.600        | 3.400        |
| <b>Sun Odyssey 419</b> | <b>Francesca</b> | <b>18</b> | <b>12,76</b> | <b>3/2</b> | <b>6+2</b>     | <b>2.100</b> | <b>2.500</b> | <b>2.900</b> | <b>3.200</b> | <b>4.000</b> |
| Sun Odyssey 439        | Roberta          | 12        | 13,34        | 4/2        | 8+2            | 2.300        | 2.700        | 3.300        | 3.600        | 4.400        |
| Sun Odyssey 439        | Mira             | 13        | 13,34        | 4/2        | 8+2            | 2.300        | 2.700        | 3.300        | 3.600        | 4.400        |
| <b>Sun Odyssey 449</b> | <b>Nashira</b>   | <b>18</b> | <b>13,76</b> | <b>2</b>   | <b>8+2</b>     | <b>2.500</b> | <b>3.100</b> | <b>3.500</b> | <b>3.900</b> | <b>4.900</b> |
| <b>Bavaria C45 Cos</b> | <b>Alnair</b>    | <b>18</b> | <b>14,44</b> | <b>4/3</b> | <b>8+2</b>     | <b>2.700</b> | <b>3.400</b> | <b>3.900</b> | <b>4.300</b> | <b>5.400</b> |
| Sun Odyssey 469        | Alhena           | 14        | 14,05        | 4/4        | 8+2            | 2.600        | 3.300        | 3.800        | 4.200        | 5.200        |
| Sun Odyssey 519        | Giovanna         | 17        | 15,75        | 5/3        | 10+2           | 3.300        | 4.000        | 5.200        | 5.500        | 6.500        |
| Jeanneau 53            | Claudia          | 10        | 16,06        | 5+1/3      | 10+2           | 2.800        | 3.300        | 4.000        | 4.800        | 6.400        |
| Sun Odyssey 54         | Nietta           | 05        | 16,60        | 4+1/4+     | 8+2+2          | 2.600        | 3.000        | 3.600        | 4.000        | 5.700        |
| Lagoon 380             | Giulia I         | 08        | 11,55        | 4/2        | 8+2            | 2.800        | 3.000        | 3.200        | 4.400        | 4.900        |
| <b>Bali 4.0</b>        | <b>Electra</b>   | <b>18</b> | <b>11,99</b> | <b>4/4</b> | <b>8+1+1</b>   | <b>3500</b>  | <b>3800</b>  | <b>4600</b>  | <b>5900</b>  | <b>7200</b>  |
| <b>Lagoon 42 NEW</b>   | <b>Liana</b>     | <b>19</b> | <b>12,79</b> | <b>4/4</b> | <b>8+1+1+2</b> | <b>3800</b>  | <b>4300</b>  | <b>5000</b>  | <b>6600</b>  | <b>8000</b>  |

#### INCLUSIVE

All Yachts with standard equipment: GPS with chart plotter; Autopilot; Electric windlass; CD player; Dinghy; Bimini top; Inverter 150 W.

**Standard Mainsail:** Dufour 365, Sun Odyssey 36i, Sun Odyssey 379, 2 x Sun Odyssey 439, Sun Odyssey 469, Lagoon 380. **Furling mainsail:** Bavaria 40, Sun Odyssey 419, Bavariac 45, Sun Odyssey 449, Sun Odyssey 519, Jeanneau 53, Sun Odyssey 54. - **bow thruster** on Bavaria 40, Bavaria C45, Sun Odyssey 419, Sun Odyssey 439 (2012) Sun Odyssey 449, Sun Odyssey 469, Jeanneau 53, Sun Odyssey 54DS, Sun Odyssey 519

| <b>CHECK IN</b>            | Saturday | 18,00 | <b>DISCOUNTS</b>                                      |                       | <b>ONE WAY</b>             |               |
|----------------------------|----------|-------|---|-----------------------|----------------------------|---------------|
| <b>CHECK OUT</b>           | Friday   | 18,00 | 2 weeks 5% - 3 weeks 10%(no August)                   |                       | Salerno - Tropea           | 400 €         |
| <b>OVERNIGHT</b>           | Saturday | 09,00 | Boat show 5% - repeat client 5%<br>(max discount 15%) |                       | <b>END CLEANING</b>        |               |
|                            |          |       |   |                       | 3 cabins                   | 120 €         |
|                            |          |       |   |                       | 4 cabins                   | 150 €         |
| <b>FEW DAYS CHARTER</b>    |          |       |   |                       | 5 cabins +<br>catamaran    | 180 €         |
| 2 days 35% of week price   |          |       | <b>DEPOSIT INSURANCE</b>                              |                       | <b>OPTIONALS</b>           |               |
| 3 days 50% of week price   |          |       | 3 cabins  | 800€ (400€ returned)  | Transfer                   | on request    |
| 4 days 65% of week price   |          |       | 4 cabins  | 900€ (450€ returned)  | Parking                    | 12 Eur/day    |
| 5 days 80% of week price   |          |       | 5 cabins + cat  | 1000€ (500€ returned) | Bed Linen<br>and Towels    | 15 Eur/pax    |
| 6 days 90% of week price   |          |       |   |                       | Blister/week               | 160 Eur/Week  |
|                            |          |       | <b>SECURITY DEPOSIT</b>                               |                       | Outboard                   | 120 Eur/Week  |
|                            |          |       | Cash/credit card (Visa or Mastercard)                 |                       | Safety net                 | 150 Eur/Week  |
| <b>PAYMENT</b>             |          |       | up to 39'   | 2.500 eur             | Early check in             | 150 Euro      |
| 50% at confirmation        |          |       | 40'-47'   | 3.000 eur             | Skipper                    | 1100 Eur/Week |
| 50% 40 days before charter |          |       | 49'-56' + cat   | 3.500 eur             | Sup Board                  | 100 Eur/Week  |
|                            |          |       |   |                       | Sup 'Hobje Mirage Eclipse' | 200 Eur/Week  |